## **♦**Booth

### 1) Equipment

As shown on the right, back and side panels and booth number plate are going to be provided. \*Carpet is not going to be provided

\*Panels are not going to be provided for island booths.

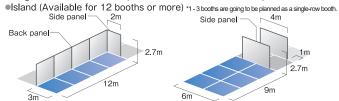
\*Panels are not going to be provided on aisle-sides for corner booths 3m



#### 2) Layout Type

3 types are available

Single-rowDouble-row (Available for 4 booths or more)



Double-row booth example

The organizer decides booth allocation taking exhibits, booth size demonstration plans, dates of application, etc. into the consideration.

1) Please complete the application form and send it to RISCON TOKYO Management Office.

: Within ATEX Co., Ltd. 4F. Daido Seimei Kasumigaseki Bldg. 1-4-2 Kasumigaseki, Chiyoda-ku, Tokyo 100-0013, Japan

#### 2) Deadline

June 15th, Mon., 2020

### 3) Withholding & Revocation

Single-row booth example

In case the organizer judges the exhibit is unsuitable for this exhibition, it may withhold or revoke the application.

#### 1) Exhibit Space Fee

Standard Booth: JPY 396,000 (Tax Including)

2) Corner Booth Reservation A corner booth can be reserved with additional fee.

## JPY 165,000 (Tax Including)

### 3) Included in Exhibit Space Fee

- ①Exhibit space, back panels, side panels, and booth number plate
- ②Invitation ticket \*Quantity is determined by booth size.
- 3 Operation and promotion of the exhibition by the organizer Exposure through exhibitors list on official website and handouts
- ⑤Safety management and security guard fees by the organizer

#### 4) NOT Included in Exhibit Space Fee

- Decoration, construction, and operation fee of each booths
- ②Construction fee and any other charge of electricity, water, gas, etc.
- for each booth
- Fee of advertisement on official website
- 4 Damage insurance on exhibits, etc. (5) Expense for injuries arising during exhibition, demonstration or
- transporting of exhibits, etc.
- ®Expense for renovating booth decoration, structure, etc. required by regulations and exhibition rules.
- ①Other expense not listed on "3) Included in Exhibit Space Fee"

After acceptance of application, the organizer will issue an invoice to the applicant.

## Payment Deadline: June 30th, Tue., 2020

### \*Cash remittance in Japanese Yen only

\*Bank charge is to be paid by the applicant along with exhibit space fee. (Chargeable JPY 10,000 for each bank remittance.)

■Bank Name: Mizuho Bank
■A/C Type: Ordinary Account
■A/C No. : 4050684
■A/C Name: Tokyo Big Sight Inc. Security & Safety Trade Expo
■Swift Code: MHCBJPJT

#### 6) Cancellation

Once an application is accepted, withdrawal is not allowed in principle. If the organizer deems it Legitimate, the application is going to be withdrawn with cancellation fee as below

Date of Cancellation (Acceptance of Written Notice)	Cancellation Fee
On / Before <b>June 30th</b> , Tue., 2020	50% of Total Exhibit Space Fee included tax.
On / After <b>July 1st</b> , Wed., 2020	100% of Total Exhibit Space Fee included tax.

# Promotional Tools



·Improve promotional effect by inviting the audience to your booth after the presentation.

JPY 165,000 (Tax Including) / 60mins

Special room within RISCON TOKYO

Capacity Plan : 80 seats (expected)

Equipment Plan : Screen, projector, lectern, microphone, chairs for audience (expecte

### **♦**Stage Presentaion

·Best for products premieres and presentation of crisis management and solutions widely.

·Attract visitors' attention from the special stage open for all visitors.

JPY 165,000 (Tax Including) / 45mins Special Stage within RISCON TOKYO

: 150 seats (expected)

Equipment Plan : Screen, projector, lectern, microphone, chairs for audience (expected)

### **◆Advertisement** (Web banner, Floor Map, e-Newsletter)

Various advertisement options are available for your best promotion.

#### 1) Banner on Official Website

: JPY **165**,000 (Tax Including)

Outline : Guaranteed Linking Period: Jul.2020 - Jan.2021 (For 7 months)

\*The banner is going to be shown after payment.

Official website recorded 400,000 PV last year (Jul. 2019 - Jan. 2020)

#### ② Floor Map

(3) Combo (Banner (1) & Floor Map (2))

: JPY 165,000 (Tax Including) Distributed to ALL visitors for free. 25,000 copies (expected)

: JPY 275,000 (Tax Including)

#### 4 e-Newsletter

: JPY 165,000 (Tax Including)

: Within 200 letters or 35 words & 1 URL/Once use only/

Schedule is determined by the Management Office (Sep - Oct. 2020)

Accounts: Approx. 40,000 (expected)

# Schedule



April 2020 Application Starts

June 15 Application Deadline

June 30

Payment Deadline of **Exhibit Space Fee** 

Beginning of

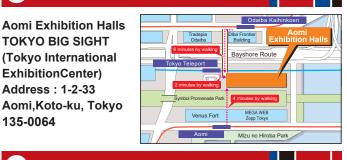
Floor Plan Fixed Exhibitor Manual Available

October 21-23 RISCON TOKYO 2020 Opens



## Venue

**Aomi Exhibition Halls TOKYO BIG SIGHT** (Tokyo International **ExhibitionCenter)** Address: 1-2-33





135-0064

## Contact

# **RISCON TOKYO** Management Office

Within ATEX Co., Ltd. 4F. Daido Seimei Kasumigaseki Bldg. 1-4-2 Kasumigaseki, Chiyoda-ku, Tokyo 100-0013, Japan

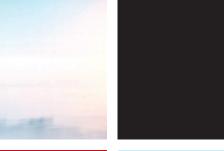
E-mail: ofc@kikikanri.biz

Tel: +81-3-3503-7641 Fax: +81-3-3503-7620 www.kikikanri.biz/english

**Guide to Exhibit** 

















**TOKYO** 

**Security & Safety** 

Trade Expo 2020

10.21wd-10.23 FR

**Aomi Exhibition Halls (Tokyo Big Sight)** 



# What is RISCON TOKYO?

## RISCON TOKYO is the one of nation's largest business trade show focus on especially risk management

RISCON TOKYO is one of the largest comprehensive risk management tradeshows in Japan, which markets advanced products and services that cover potential operational risks focusing on. Disaster Risk Reduction. Business Risk Management, and Security. RISCON TOKYO is highly recognized as an innovator in risk management tradeshows serving as a marketplace that interacts with their executives and administrators. This is not limited to national and local governments, key infrastructure, commercial facilities, schools, hospitals, and manufacturers. It provides an ideal business opportunity for exhibitors to enter or expand sales channels in the risk management market.



**Total Number of Visitors in 2019** 18.486

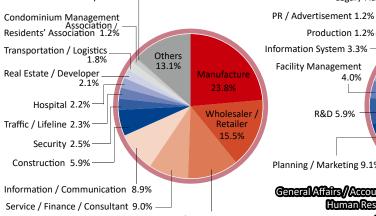
(Including Co-Located Show and Special Affiliated Event)

●Show Scale: 320 Exhibitors, 480 Booths (Expected) (in 2019: 294 Exhibitors, 446 Booths)

# Report of RISCON TOKYO 2019

Visitor's Breakdown by Industry

# Commercial Facility 0.4% Condominium Managemen Association / Residents' Association 1.2% Transportation / Logistic Others 13.1%





9.5%

Sales

13,1%

11<u>.</u>6%

Legal / Audit 1.0%

Production 1.2%

R&D 5.9%

4.0%

- •We were able to have a business meeting
- •It's very useful to have a business meeting with persons almost don't deal with especially like police and Self - Defense Forces
- •The ratio of moving on business meeting was higher than other exhibitions
- •It was a good opportunity because not only many visitors came to our booth but also we could promoted to our main

- Wanna know about technology by using prediction damage in disaster prevention field on emergency
- Wanna know about measures prevent from entering to important place like a building and plant yard
- •Wanna know about disaster prevention goods for kids can have it under control
- •Wanna know about not only how to confirm one's safety on emergency but also formulation and review for BCP





# Visitor Promotions

#### **◆e-Newsletter**

•Release updated information about RISCON's exhibitors and seminars to the past and potential visitors.

### **♦**Official Website

- Enhancement of Exhibitor Search
- Keyword search system will be enhanced for visitors to find what they look for faster and more accurately. (Premiere / New Release / Puchasing at site available / Demonstration etc.)
- Appointment System
- Usability will be enhanced by linking exhibitor search page and search result page to appoint system











## ◆Mass Media

- •Provide attractive information to TV, radio stations, newspapers and magazines, etc. ·Articles on industry news and organization's magazines by the sponsoring organizations
- ·Advertisement on industry news, magazines, etc. read by officers at the relevant ministries
- ·Press release sent to the press

#### ◆Invitation Ticket

- More than 350,000 tickets are going to be distributed through RISCON's wide network
- ·Through sponsoring ministries and supporting organizations
- •To administrative executives of administrative crisis managemen
- •To company executives & crisis managers from departments of general affairs, emergency management, security, facility management, etc.

## **♦**Overseas Visitors

At RISCON, Visitors could meet and approach both Japanese and overseas buyers. Missions of risk management professionals from outside of Japan is being planend.

# **Exhibit Category**



- Special theme

**Equipment for Organizing Shelter** 

Facility•Equipment for Shelter **Daily Necessities for Shelter** 

**Emergency Food** and Stockpile **Maintain Infrastructe** 

**Fire Protection and Large Fire Measures National Resilience to** 

**Robot • Drone • Vehicle** for Disaster Measures

Refuge • Rescue •

**Emergency Medicine** 

**Disaster Management Goods and** Service from Municipality, Group and Organization

**Other Disaster Risk Reduction Measures** 



- Special theme Infection Control

ask•Glove•Protection Clothing Conditioning and Cleaning Device

**BCP/BCM Formulation** and Operation

Earthquake • TSUNAMI •

Volcano Measures

**Environmental Risk Measures** 

Insurance • Consulting

Harmful Insects and **Animal Measures** 

**Measures Against Illegal Drugs** 

**Other Risk Measures** 

Security

- Special theme **Security for Softtarget** 

ecurity for Big Scale Event, Station and Airport Security of Automation and Unmanned

Monitoring and **Alert System** 

**Crime Prevention Antitheft Measures**  **Detection** • Inspection and Analysis

**Access Contorl Authentication system** 

**Security Service** Special Equipment

**Other Security Equipment & Systems** 

# **Expected Visitors**

Executives and personnel of general affairs, disaster management, security, facility management, information technology, etc. from companies as well as personnel from the government and municipalities are expected to visit RISCON.

Government & Municipal Office

Infrastructure & Facility

Company

Hospital & School

Community

# **Special Affiliated Event**

# Securing Lifeline on Emergency

**Securing Lifeline to Protect Our Life and Project Activity on Emergency** 

Exhibit Category Securing Electricity and **Energy on Emergency** 

Communication and Information sharing on Emergency

# Weather Disaster • Risk Measures Summit

**Effective Measures against Raging Natural Disasters** Weather Disaster Measures **Latest Risk Measures make use of Weather Data** 

Risk Measures make use of

## **PPE / Work Safety Fair**

Suggestion of Safety and Comfort for People on Work

Handle Threat on Cyber Space focus on

Small and Medium Sized Company and Municipal Office

PPE(Personal Protective Equipment) **Security Supply** 

Improving Environment of Field Work Work Style Reform

## **CYBER SECURITY WORLD**

Software and Hardware

for Small and Medium Sized Company

Software and Hardware for Municipal Office

# Co-Located Show

Special Equipment Exhibition & Conference for Anti-Terrorism

Equipment and Service for Counter Terrorism

**Anti-Explosive Measures** Harbor Guard Solution NBCR Terrorism Measures and so on

**Special Equipment & Latest Technologies for Anti-Terrorism**